The MPS Checklist: 16 Questions to Help You Find the Right Partner

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Every Managed Print Services (MPS) provider claims they're the best. But only a thorough evaluation will reveal who can actually deliver for your organization. Ask these 16 critical questions to discover which MPS provider truly is leading the way.

- [ ] 1. Can the provider support efforts to **secure project sponsorship** and **communicate change** throughout my organization?
- [ ] 2. What tools does the provider offer to accurately **assess current infrastructure?**
- [ ] 3. How will the provider accurately measure and **report cost reductions?**
- [ ] 4. Can the MPS provider manage office, production and marketing services across your entire enterprise?
- [ ] 5. Does the provider have solutions that address environmental **sustainability goals?**
- [ ] 6. How well can the provider **integrate** within my IT infrastructure?
- [ ] 7. Security is a serious concern today. Does the provider **collaborate with best-in-class security** companies like Cisco and McAfee to deliver embedded hardware security solutions?
- [ ] 8. How will the provider support my **mobile workforce?**

- [ ] 9. Can the provider improve workflow automation or **optimize business processes?**
- [ ] 10. Can the provider **quantify performance** or continuous improvement?
- [ ] 11. Does the provider have a **proven track record?**
- [ ] 12. Does the provider have the **strategic vision** to grow with my needs in the future?
- [ ] 13. Does the MPS provider define managed print as just printers and consumables… or do they include the **print server, driver and queue management?**
- [ ] 14. Can the provider manage print services and/or devices, **regardless of manufacturer?**
- [ ] 15. Can the provider offer **scalability, flexibility** or **global delivery** capabilities?
- [ ] 16. Is the provider serious about **helping you print less?**

Want to know how Xerox® Managed Print Services can help your organization? Visit xerox.com/mps today.